



AUGUST 28, 2015

KWAME APAU

has successfully completed

Successful Negotiation: Essential Strategies and Skills

an online non-credit course authorized by University of Michigan and offered through Coursera

A handwritten signature in black ink that reads 'George Siedel'.

George Siedel
Williamson Family Professor of Business Administration
Thurnau Professor of Business Law
University of Michigan

**COURSE
CERTIFICATE**



Verify at coursera.org/verify/9GNB5RX6CRCU
Coursera has confirmed the identity of this individual and
their participation in the course.