

ERIC KWABENA ASANTE OSEI

Kumasi, Ashanti AK | 23324 1295626 | kwabby84@gmail.com/eroskobbie84@gmail.com

Summary

Results-oriented health service operations manager/practitioner, team player, self-leading, and innovative. Well accomplished in performance compliance management, quality enhancement, and strategic planning.

Experience

Senior Administrative Manager/Head, Monitoring, Evaluation & Reporting Oct 2019-Current
Ministry of Health- Komfo Anokye Teaching Hospital - Kumasi, Ashanti

- Develops Strategic Plans for the Hospital
- Prepares Programme of Work of the Hospital
- Monitors and Evaluates Performance of Directorates/Units of the Hospital
- Writes proposals and reports on hospital projects
- Organizes of Hospital's Performance Review Conferences and Business Meetings
- Develops, reviews and disseminates Hospital policies

Business Development Manager,
Medilab Diagnostics Services Ltd. - Kumasi, Ashanti

August 2018-Dec2023

- Coordinated market researches
- Performed analyses of competitors and identified opportunities
- Initiated and managed business development innovations
- Led in customer problem responses

Regional Sales Manager
GN Networks Operations Ltd. - Kumasi, Ashanti Region

Jul 2012 - Jul 2018

- Managed sales operations of the company in the regional scope
- Developed sales plan for business in the region
- Coordinated market researches and strategic implementation
- Undertook sales presentations in corporate organizations
- Set up and managed sales monitoring and evaluation systems
- Facilitated training programmes to build capacity of staff
- Used competitive tools to optimize sales and customer retention.

Field Research Assistant (National Service)
Forestry Commission - Kumasi, Ashanti

Nov 2009 - Aug 2010

- Collected, analyzed field data and prepared report for Range Supervisor,
- Played key roles in training forest fringe communities on responsible and sustainable forest protection practices.
- Participated in localized environmental degradation diagnostic projects

- Prepared weekly reports on field visits
- Collected and vetted field data,
- Participated in forest community outreaches/education campaigns
- Designed presentations summarizing research findings.
- Built internal contacts and participated in internal network for exchange of information and to form relationships for future collaboration.
- Participated in planning of research projects in collaboration with faculty supervisors and other research assistants.

Project Assistant (Intern)
Forest Services Division

Aug 2006

- Participated in an EU/GOG sponsored teak plantation projects
- Distributed Teak stumps (planting materials) to farmers (taungya system)
- Assisted in organizing stake-holders' conferences for responsible forest management
- Prepared project site reports for programme funding agency

Skills

- English Language proficient
- Data analysis software (SPSS, Microsoft Excel)
- Research design and methodology
- Leadership or management training

Qualifications

- **PDCBA** in Project Management, Accra Business School, 2018
- **MBA** Strategic Management and Management Consulting, Kwame Nkrumah University of Science and Technology, Kumasi, 2013 - 2015
- **BSc** Natural Resources Management, Kwame Nkrumah University of Science and Technology, Kumasi, 2005 - 2009
- **Senior Secondary School Certificate** (General Science), Mawuli School, Ho, 2000 - 2003

Special Assignments

- Head, Monitoring, Evaluation & Reporting -PME Unit
- Secretary, Monitoring & Evaluation Committee-KATH
- Secretary, Risk Management Development Committee-KATH
- Member, 2025-2029 KATH Strategic Plan Development Committee
- Member, 2020-2024 KATH Strategic Plan Development Committee
- Member, 2023 KATH Annual Report Working Team
- Member, 2022 KATH Annual Report Working Team
- Member, 2021 KATH Annual Report Working Team
- Member, 2020 KATH Annual Report Working Team

Researches Experience (Unpublished)

Professional (Co-Investigator): 2024
Public Relations and Communications in Quality Healthcare Delivery at Komfo Anokye Teaching Hospital- A view through the SERVQUAL LENS

MBA: 2015
Assessing the Value of Branding on the Performance of Bottled Mineral Water Companies in Ghana

Presented at:
The Graduate School of Business Seminar, Kwame Nkrumah University of Science and Technology (KNUST)

Date Presented:
October, 2015

BSc: 2009
Testing the Mechanical Strength of Borassus Aethiopum (a lesser-known palm wood) for Constructional Purposes

Presented at: The Faculty of Renewable Natural Resources, KNUST
Date Presented: May, 2009

Research Capacity Building Training/Seminars Attended

Seminar: Research Ethics Training (Organized by: KATH/KNUST)

Date: 25th July, 2024

Key Areas:

- Informed Consent and Selection of Research Participants
- Ethics of Interventional Research
- KATH Research policy/site approval/community engagements
- Institutional Research Board (IRB) applications, documents and communication

Seminar: Research Grant Writing Workshop (KATH/KNUST)

Date: 22nd May, 2024

Key Areas:

- Grant Application Process: An Overview
- Proposal Preparation: Understanding the grant requirement
 - Identifying potential funding sources*
 - Understanding the content of a Grant Call*
 - Writing a Grant Synopsis*
 - Developing the Introduction, Rationale & Objectives*
 - The Literature Review*
- Drafting Research Budget & Timelines

Hobbies and Interests

- Authoring books
- Watching movies and documentaries
- Reading
- Cooking
- Listening to music

References

Dr. Emmanuel Kumah (Assistant Professor/ Healthcare Management Consultant)

Department of Health Administration and Education
University of Education.

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Prof Charles Marfo (Provost),

College of Arts and Humanities, KNUST

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Prof Nelson Winston Agbo (Professor)

Faculty of Renewable Natural Resources

Kwame Nkrumah University of Science and Technology

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Mr. Ato Quist (Deputy Director)

Planning Monitoring & Evaluation Unit

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